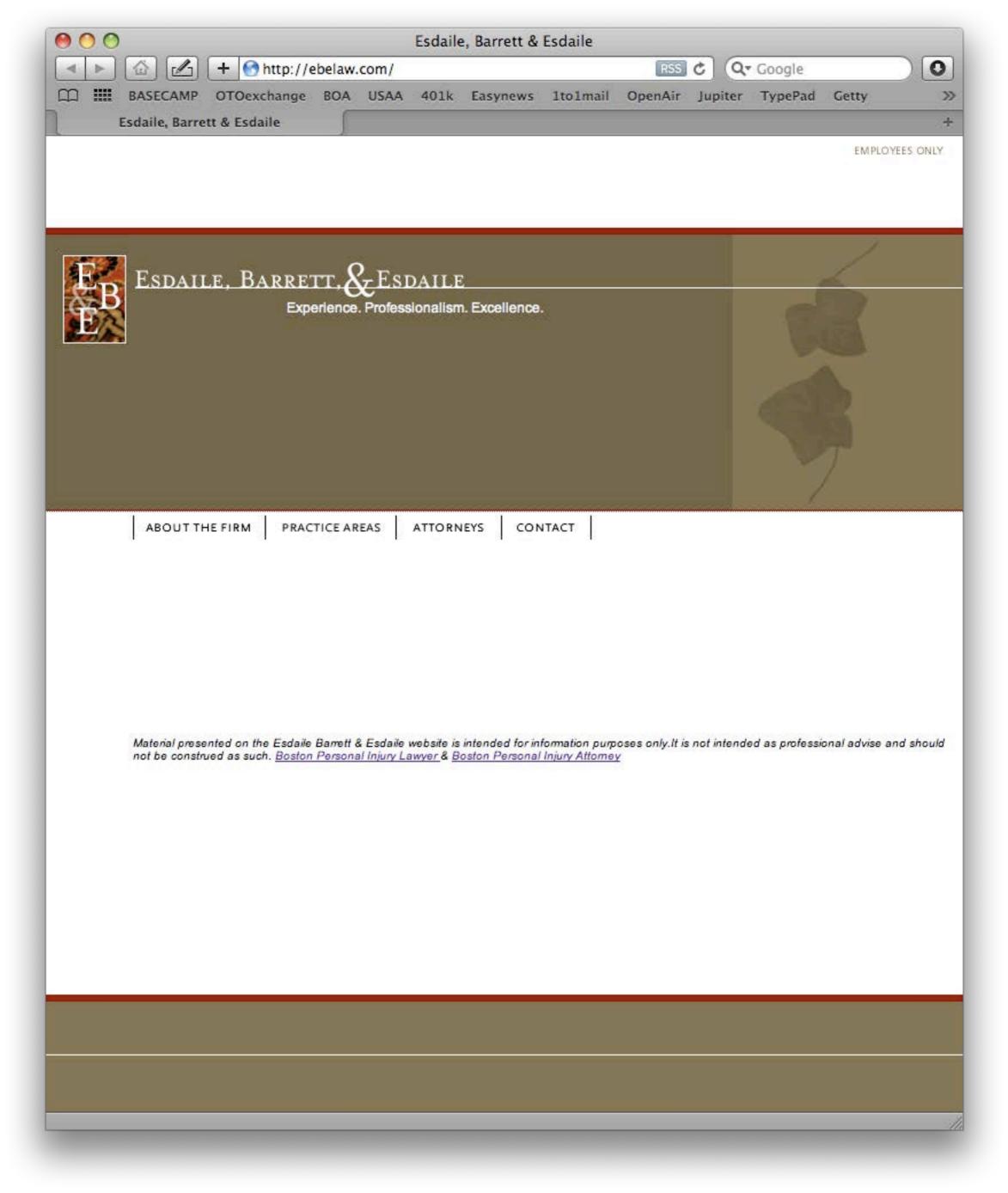
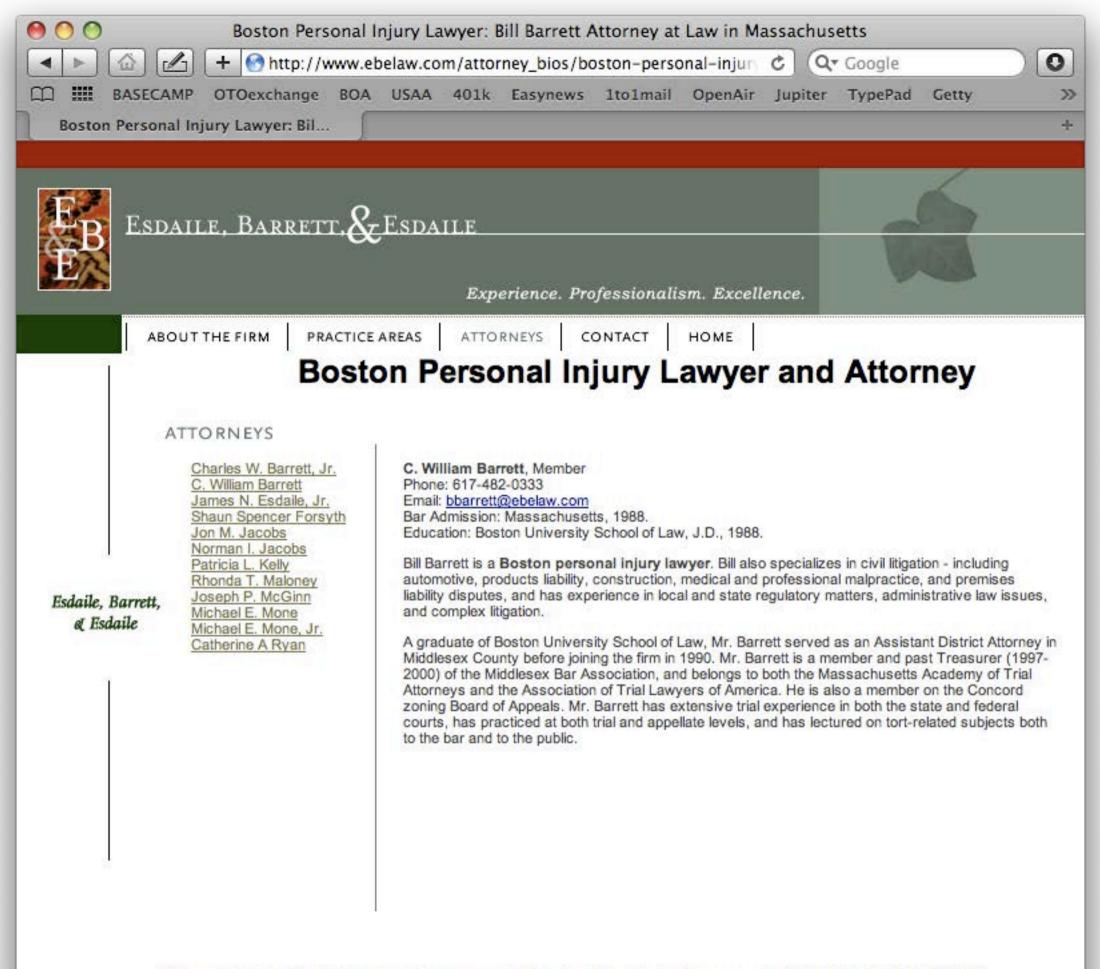
Esdaille Barrett: Before



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& Esdai	ile M	ichael E. Moni ichael E. Moni atherine A. Ry	e, Jr.								



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	DUT THE FIRM PRACTICE AREAS ATTORNEYS CONTACT Esdale, Barrett & Esdale 75 Fodoral Street 18th Floor Boston, Massachusetts 02110 Talephone: (617) 482-3033 Fax: (617) 426-2978 Home Directions From Points North: 93 South to High Street exit Left outo High Street Right outo Pearl Street Two blocks to The Garage at Post Office Square; entrance on left 93 North (Southeast Expressway) to Atlantic Avenue exit Bear left and follow State Street/High Street sign to traffic light Left outo High Street Right outo Pearl Street Two blocks to The Garage at Post Office Square; entrance on left Directions From Points South: 93 North (Southeast Expressway) to Atlantic Avenue exit Bear left and follow State Street/High Street sign to traffic light Left outo High Street Right outo Pearl Street Two blocks to The Garage at Post Office Square; entrance on left Directions From Points West: Mass Pike (90 East) to 93 North to Atlantic Avenue exit Bear left and follow State Street/High Street to traffic light Left outo High Breet Right outo Pearl Street Two blocks to The Garage at Post Office Square; entrance on left Directions From Points West: Storew Drive to 93 South to High Street exit Right outo Pearl Street Two blocks to The Garage at Post Office Square; entrance on left Dracet Parking: Garage at Post Office Square OPost Office Square Boston, MA BiT+23-1430 Standard Parking	
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Esdaille Barrett: Redesign process

Creative Brief

Prepared by: <u>Matt Laurence</u> Date: 1-18-09

brand positioning: What does the brand stand for? What is the positioning statement?

Experience, honesty, integrity, professionalism, history - RESULTS

brand personality: Describe it; passionate, leadership, youthful, lighthearted, etc.

Established, trusted, approachable, results-driven, caring about clients, not flashy or high-profile advertising, strong reputation, strong community standing

creative purpose/objective: What is the purpose of the creative? Use this space to set specific goals for your project.

Establish EBE as an established, trusted pillar of the Boston legal community, respected by other firms and trusted by past and present clients.

target audience: describe the group for whom the creative is intended.

Clients (pretty much everyone), other firms, the Boston legal community at large

demographics age, sex, income, marital status, etc.	psychographics state of mind, beliefs, reasoning, etc.	affinities interests, associations, etc.
Clients	Inquisitive, directed, possibly skeptical, overwhelmed?	Get best return, no hassle, being cared for
Other firms	Competitive, inquisitive, curious	Get info
Boston Legal Community at large	Inquisitive, information-seeking, curious	

key product benefit: The best, most reliable, safest, easiest to use, newest technology, etc.

EBE has a proven track record of results for clients, one of the most established firms in Boston, years of experience, no hype, just good work and good advice.

reasons to buy/use: Why does the user need this? What are the one or two things the customer needs/wants that this project satisfies? Same as above (some of these questions apply more to consumer sites)

key communication: *what is the single most important message you need to convey? What is the secondary message?* Same again - EBE gets results for our clients and have for years. Experience and results are all the advertising we need.

creative tone: Energetic, approachable, lighthearted, etc.

Established, approachable, trustworthy, a sense of history, traditional but with a polished (perhaps modern) edge, current

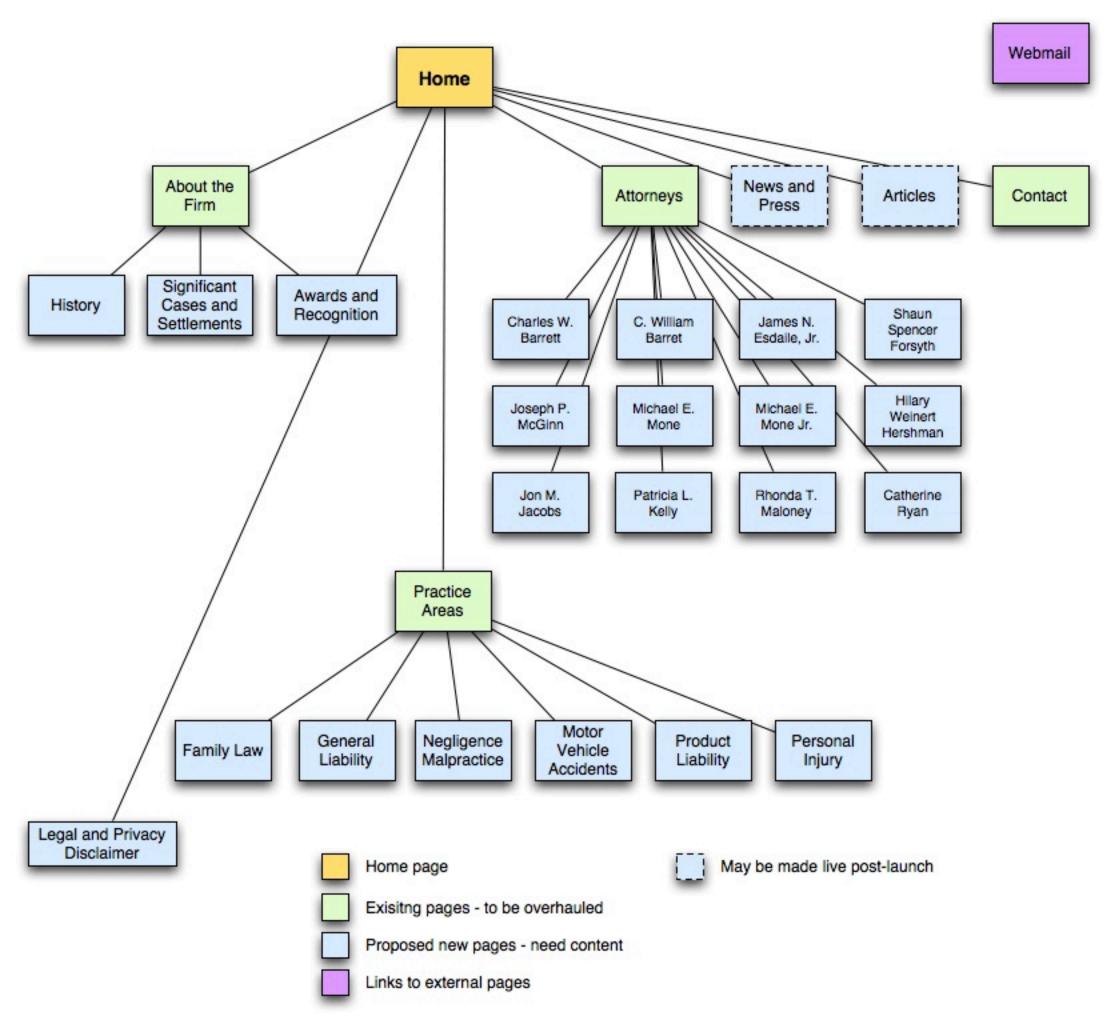
Intended reaction: *"I didn't realize that. I want to learn more. How can I get it?" etc.* EBE is the best, they've been around longer than most, and I want to work with them.

mandatory elements: Include all "must have's".

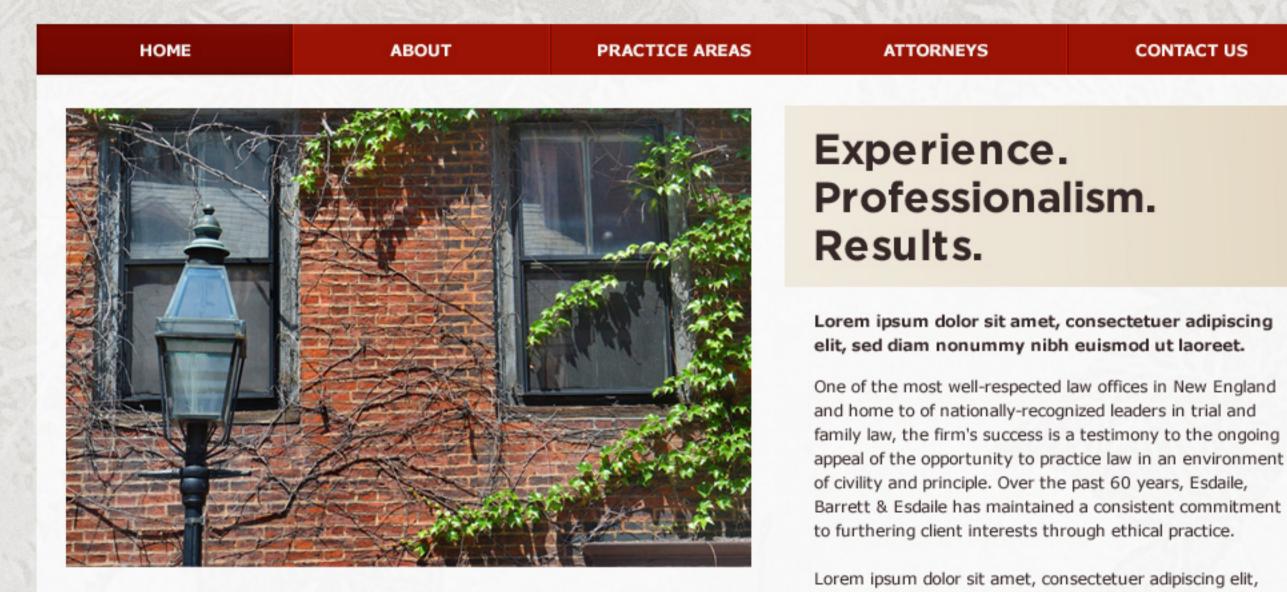
Any beyond content and attorney images?

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OUR HISTORY

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RECOGNITION

One of the most well-respected law offices in New England home to of recognized pros.

ANOTHER ONE

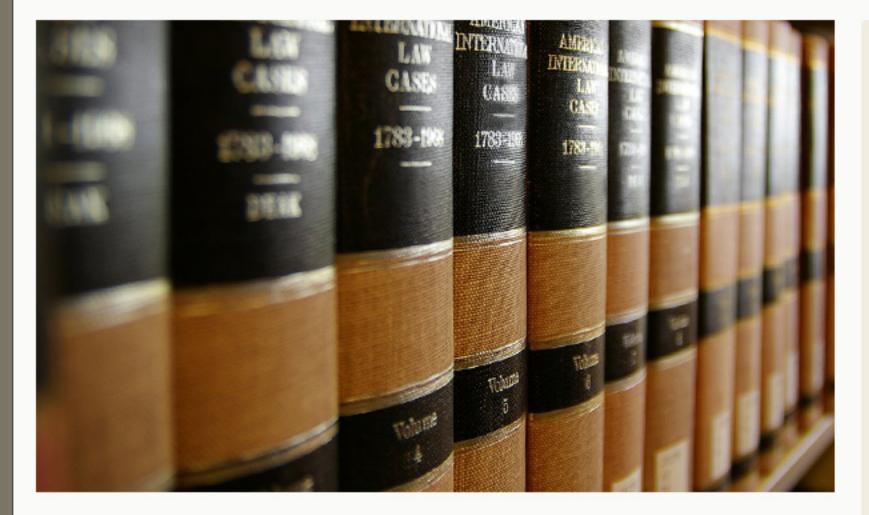
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FEATURE 4

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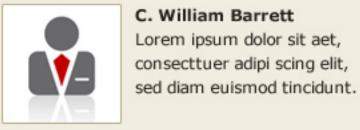
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Who are we?

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Charles W. Barrett, Jr. Lorem ipsum dolor sit aet, consecttuer adipi scing elit, sed diam euismod tincidunt.



C. William Barrett Lorem ipsum dolor sit aet, consecttuer adipi scing elit,



James N. Esdaile, Jr. Lorem ipsum dolor sit aet, consecttuer adipi scing elit, sed diam euismod tincidunt.



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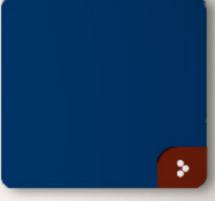


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For decades, Esdaile, Barrett & Esdaile has attracted some of the most talented lawyers in Boston. Current members of the firm have served in preeminent leadership positions in both local and national legal organizations, and appear before all courts in the Commonwealth. Employing civility, integrity and skill, our attorneys have established appellate law and obtained some of the largest verdicts and settlements in the state.



C. WIlliam Charles W. Barrett Barrett, Jr.



James N. Esdaile Jr.



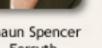
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Hershman

Michael E.

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Catherine A. Ryan

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SPECIALTY AREAS:

Tort Liability Product Liability Business Litigation Professional Negligence

Catherine A. Ryan

BIO

Ms. Ryan practices in all areas of civil litigation, specializing in tort and product liability, business litigation and professional negligence claims. Ms. Ryan practices in state and Federal court, has worked on multi-district litigation and has represented clients in a wide-variety of claims including contract and intellectual property disputes.

PROFESSIONAL AFFILIATIONS

Ms. Ryan attended the University of Georgia Law School where she served on the Mock Trial Board from 2000-2002. Ms. Ryan began working at Esdaile, Barrett & Esdaile as a summer intern in the year 2000 and joined the firm full-time upon graduation. Ms. Ryan is a member of the American and Massachusetts Bar Associations, the American Association for Justice and the Massachusetts Academy of Trial Attorneys.

MEMORABLE VERDICTS/SETTLEMENTS/RULINGS

Ms. Ryan and her co-counsel obtained a \$973,000 judgment after a jury's verdict against the MBTA as a result of a bus accident that caused a crush injury to her client's ankle, impairing his ability to earn a living as an independent contractor. (As reported in Massachusetts Lawyer's Weekly on February 1, 2010).

Ms. Ryan has successfully arbitrated multiple auto accident cases, once obtaining an arbitrator's award that was eighteen times more than the highest pre-arbitration settlement offer.

Ms. Ryan has obtained and successfully defended against summary judgment (pre-trial dismissal) of a variety of claims including legal malpractice, breach of contract, negligent design and negligent entrustment.

CONTACT INFO:

Phone: 617-482-0333 Email: <u>CRyan@ebelaw.com</u>

LICENSES:

Home

Commonwealth of Massachusetts, 2002

U.S. District Court, District of Massachusetts, 2004

1st Circuit Court of Appeals, 2007

EDUCATION:

BA in English from the University of New Hampshire, 1995

JD from the University of Georgia School of Law, 2002

PAST EMPLOYMENT:

Prior to attending law school, Ms. Ryan worked in the educational telecommunications field.

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75 Federal Street 16th Floor Boston, Massachusetts 02110

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For a free and completely confidential consultation with an experienced attorney of Esdaile, Barrett, and Esdaile, please call us at 617-482-0333, or send us an e-mail now using the form below.

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